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Tennessee real estate license exam

Want to start a real estate career in Tennessee? First, you need a TN Real Estate License. Don't worry, we've got you covered! The application process might seem confusing, but this guide breaks down all the necessary steps, from education to exam prep and background checks. To make it easier, check out The CE Shop's online study packages with a money-back guarantee and 30% discount using promo code "TRUIC". To get your license, follow these key steps: * Ensure you meet the eligibility requirements: be at least 18 years old, have a high school diploma or equivalent, be a US citizen or qualified alien, and have a clean record. * Complete 90 hours of pre-licensing education: + Take the 60-hour Real Estate Principles and Fundamentals course to learn about property ownership, appraisals, real estate law, financing, and more. This must be done before taking the state exam. + Take the 30-hour Course for New Affiliates to learn about marketing, business planning, client management, and ethical practices. You can take this course on your own schedule, as long as it's completed before applying. Remember to disclose any previous licenses you've held in other states, and don't try to hide if you've voluntarily surrendered a license during an investigation or pending disciplinary action - this could disqualify you from licensure. **Post-Course Licensing Steps for Tennessee Real Estate** *Following your successful completion of the Real Estate Principles and Fundamentals course, your education provider will forward your results to PSI (state examination vendor), who will then clear you to schedule your state licensing exam. * **Ready to Begin? ** Consider The CE Shop's online study packages, featuring a money-back guarantee and 30% discount with promo code "TRUIC". **Get Started With The CE Shop** **Tennessee Real Estate Exam:** Administered by PSI, this exam consists of two parts: * **National Portion:** 80 questions, 160 minutes * **State Portion:** 40 questions, 80 minutes *A minimum score of 70% is required for each portion to pass. * **Scheduling Your Exam:** 1. Visit the PSI website to make an online reservation. 2. Create an account if necessary, then follow step-by-step instructions. *Alternatively, call PSI at (855) 340-3710. * **Note:** A \$39 processing fee applies (paid in advance; no walk-ins accepted). * **Pre-Licensing Requirements:** 1. * **Errors and Omissions (E&O) Insurance:** Obtain through RISC (state-sponsored) or a third-party provider meeting Tennessee Real Estate Commission standards. * Cost varies; approximately \$115 for a two-year RISC policy term (as of 2024). 2. * **Fingerprint-Based Background Check:** * Schedule with Identigo via their website or by calling (855) 226-2937: 1. Select Tennessee > Digital Fingerprinting > Schedule a New Appointment 2. Input service code: 28TZ99 (Real Estate Commission) 3. Enter your zip code and click "Schedule" * Pay the \$39.15 processing fee to Identigo. * Results will be forwarded to TBI and FBI for processing, informing the commission's licensing decision. The state real estate exam and other licensing necessities cleared, you can proceed to submit your license application online via the Tennessee Department of Commerce & Insurance's CORE Online Platform for a \$91 fee. After submitting, expect the commission to review documents and contact you if additional information is required. Once approved, you'll likely receive updates on your application status within ten business days. Don't forget to celebrate this achievement - it's well-deserved! To keep your license active as a real estate sales agent, renew every two years by logging into the Tennessee Department of Commerce & Insurance's Online Portal and paying \$75 to the commission. Keep in mind that during each renewal period, you'll need at least 16 hours of Continuing Education, with six hours dedicated to Core Courses designated by the commission. Note: This message is not affiliated or endorsed by any institution or entity mentioned. The views expressed are those of the author alone. The NAIC has launched a free service, the Life Insurance Policy Locator Service, which enables beneficiaries to find life insurance policies and annuity contracts of their deceased family members. Every year, millions of dollars in unclaimed life insurance benefits remain unused. The service, available online, helps consumers locate lost policies and has matched over 3,900 policies with \$87 million in benefits for Tennesseans since 2024. If you're searching for a loved one's lost policy, start by checking financial records for payment references to an insurance company. You can also contact them directly to see if the policy exists. For more information, visit the NAIC website or call the Consumer Insurance Service Division at 1-800-342-4029. Fire safety is crucial in preventing structural damage and saving lives. Closing doors to quarantine a fire is an essential technique that homeowners should remember. This can stop the spread of fire, allowing time to find escape routes or shelter until help arrives. With fires spreading faster due to modern construction trends and synthetic fibers, it's never been more important to take precautions. Ensure you have working smoke alarms installed in each sleeping area, outside each sleeping area, and on every level of your home. Beware of slick investment tricks targeting Tennesseans with fake foundations offering "risk-free" education and loans, but actually draining investors' money through exorbitant commissions and frozen accounts. Scammers lure victims with social media ads and WhatsApp groups, promising high returns on a proprietary AI bot, while loan providers on Telegram offer direct deposits into the exchange, keeping profits locked until debts are repaid. Investors can get scammed by joining fake investment education foundations that promise stock and cryptocurrency knowledge, but instead of getting guaranteed advice, they're convinced to invest real money. Scammers use social media ads leading to WhatsApp groups managed by a fake founder and bots, offering "free" tokens generating fake profits before investing in the platform. To avoid these scams, Tennesseans should contact TDCI's Securities Division at online or call 800-863-9117 for immediate information. Visit to learn more about stopping investment scams. Commissioner Carter Lawrence and Team TDCI remind Tennesseans during Mental Health Awareness Month that health insurance plans must cover mental health treatment equally as physical health, including copays, deductibles, hospital stays, and prescription drug tiers. If your claim is denied or you suspect unequal coverage, file a complaint with TDCI at their website. Meanwhile, real estate agents in Tennessee can start by obtaining an affiliate broker license, allowing them to work for a broker, then progressing to take more courses to become an official broker who can run their own business. To become a licensed real estate agent in Tennessee, one must complete 90 hours of approved education and pass the Tennessee real estate affiliate broker exam. The exam consists of two parts: a national portion and a state-specific portion, covering topics such as licensing requirements, agency relationships, and property ownership. The average salary for affiliate real estate brokers in Tennessee is \$38,060 annually, with top agents earning over \$140,000. Top-paying cities include Murfreesboro, Franklin, and Knoxville. To become a licensed agent, it takes three to six months to complete courses and apply for a license. The national portion of the test includes 80 questions covering general real estate concepts such as property ownership, valuation, and financing. The state-specific portion consists of 40 questions testing knowledge of Tennessee's specific laws and regulations. Test takers have 160 minutes to complete the national portion and 80 minutes for the state-specific portion. A passing score requires correct answers on 56 out of 80 national questions and 28 out of 40 state-specific questions. The test format includes multiple-choice questions with four answer choices. Accommodations can be made for paper-based tests or oral testing, but this requires special arrangements. To obtain the license, candidates must provide TREC with various documents including original exam scores, proof of completion of a pre-licensure curriculum, and identification documents. A license application fee is also required, subject to change. The test is administered by TREC and PSI, and real estate licensees in Tennessee are governed by regulations outlined in the Tennessee Annotated Code and the Rules of the Tennessee Real Estate Commission. For studying materials like study guides, flashcards, and courses for real estate agent exams, check out Tests.com's sections on Real Estate Agent Exam and Real Estate Broker Exam.